



WALL STREET CAREERS

RETAINED SEARCH · INTERIM CONSULTING · TALENT MARKETPLACE

Human capital solutions for the buy-side, investment banks, and fintechs

Executive Search Firm · Est. 2001 · New York · Palm Beach · Atlanta

A full suite of human capital solutions



Retained Search

Board, C-Suite, and MD-VP searches completed across the buy-side, investment banks, and fintechs.

- C-Suite & complex mandates
- Stealth / confidential search
- 45–120-day delivery



Interim Consulting

Specialized buy-side and sell-side consultants, scoped and managed with a try-before-you-buy option.

- Project-based talent
- Payroll & admin managed
- Scalable, flexible bench



Talent Marketplace

A niche job board connecting employers and candidates directly through AI-driven matching.

- AI / ML matching
- Direct connections
- Finance-focused audience

The edge of a boutique. The reach of a network.

25+ Yrs

Retained Search and Consulting

1M+

Candidate Database

45-120

Day Search Delivery

3

Offices: NYC, PB, ATL



Faster than traditional search

Disciplined execution that completes engagements in half the time of traditional search firms.



Discreet by design

Stealth searches that protect sensitive transitions for clients and candidates.



Research-led conviction

A dedicated research team, compensation analytics, and deep data back every shortlist.



Partner-led, end-to-end

Partners directing research, origination, and negotiations through the close.

A disciplined, end-to-end process

We specialize in Board, C-Suite, and MD-VP leadership across the financial services landscape, combining a 25+ year network with meticulous research and transparent communication.



Develop a Roadmap

Map competitors and outliers; define the talent strategy.



End-to-End Recruitment

Partners lead origination, screening, selection, and offer negotiation.



Confidential Search

Operate discreetly to complete engagements within 45–120 days.



Exclusive Contacts

A 25+ year network across the buy-side, investment banks, and fintechs.



Comprehensive Research

Niche data acquisition, compensation analysis, and access to 1M+ candidates.

CLIENTS WE SERVE

Across the financial services landscape

Alternative Investments

Asset Management

Broker-Dealers

CLO | Tradable Credit

Endowments

Family Offices

Fintechs

Foundations

Hedge Funds

Insurance Companies

Investment Banks

Merchant Banks

Pension Funds

Private Credit

Private Equity

Service Providers

C-Suite leadership we place

Representative roles placed:

Chief Executive Officer

Chief Admin Officer

Chief Compliance Officer

Chief Data Officer

Chief Financial Officer

Chief Investment Officer

Chief Marketing Officer

Chief Operating Officer

Chief People Officer

Chief Product Officer

Chief Revenue Officer

Chief Risk Officer

Chief Strategy Officer

Chief Technology Officer

Department Heads

General Counsel

MD & VP leadership we place

Representative roles placed:

Accounting | Tax

Business Development

Capital Markets

Chief of Staff

**Corporate
Development**

Human Resources

Investor Relations

Legal | Compliance

Marketing

Operations

Origination

Portfolio Management

Research | Analysis

Risk

Sales

Technology

Trading

Treasury

Underwriting

Valuation

Specialized talent on demand

We deploy highly specialized consultants who enable firms to streamline operations and scale workforce capability, with scope, deliverables, and administration fully managed.



Collaborative Partnership

Defines scope, tasks, and deliverables



Onboarding & Admin

Timesheets, payroll, and benefits handled for you



Scalable Bench

Try-before-you-buy option to assess fit

SPECIALIZED POSITIONS

- Accounting | Operations
- Business Development
- CFO | COO | CTO
- Data Science | AI
- Engineers & Developers
- General Counsel
- HR | Corporate Recruiters
- Legal | Compliance
- Marketing | Investor Relations
- Project Managers
- Treasury | Capital Markets

A specialized job board for finance

Our talent marketplace connects employers and candidates directly through an AI-driven job board purpose-built for the buy-side, investment banks, and fintechs, extending our reach beyond retained mandates.



AI-driven matching

Machine-learning models pair candidates and roles based on skills, experience, and fit - not just keywords.



Direct connections

Hiring Managers and candidates connect via the platform, compressing time-to-hire, and removing contingency recruiters.



Finance-focused reach

A curated audience of highly specialized financial candidates working in front, middle, and back-office positions.

Partners who run every search



Steve Fleming

FOUNDER | CEO

Since 2001, Steve has led business development, client origination, and operational oversight. He was previously an Executive Director at Options Group, one of the largest financial-sector retained search firms. He is a U.S. Navy veteran (Counter-Narcotics, South America) and holds a B.S. in Business Economics from SUNY Oneonta.



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Oren Gold

CO-HEAD | MD

Oren brings 25+ years of experience managing specialized searches across Alternative Investments, Asset Management, Institutional Investors, and technology. A trusted advisor across C-Suite, front-, middle-, and back-office functions, he launched WSC's staffing business in 2001 and holds a B.S. in Marketing and Business from Hofstra's Frank G. Zarb School of Business.



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Let's find your next leader.

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